## **CROSSTIDE** M E D I A

#### Capabilities

#### Programmatic Media Buying

- Programmatic media buying across various channels including
  - Display
  - $\circ$  Video
  - CTV/OTT
  - Audio
  - DOOH
- Xandr Invest
- The Trade Desk
- Google Display & Video 360
  - Primary DSPs







#### Behavioral

- Serve relevant ads to users based on their online and offline behaviors
  - Demographic targeting (age, gender, HHI, etc)
  - Interest targeting
  - Purchase intent/history
  - B2B (profession/job)
- Trusted data partners include:

#### ORACLE /LiveRamp

Nielsen



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#### Contextual

- Serve relevant ads to users based on the content of the page
- Trusted contextual data partners include:



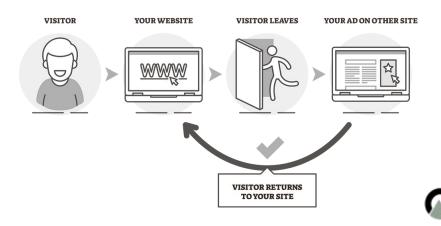
## Categorical

- Serve relevant ads to users based on the category of the website
- Site category examples:
  - Sports
  - Music
  - Travel
  - Shopping
  - Technology
  - Food & Drink
  - News
  - Gaming
  - Finance
  - Home & Garden
  - Education
  - Automotive
  - Health
  - Entertainment
  - Real Estate
  - Science
  - Beauty & Personal Care
  - etc...

## Retargeting

- Serve relevant ads to users who have previously interacted with the business, company or brand
- Site retargeting
  - Re-engage with users that have previously visited the website
- Targeting off email list/first party data
  - Re-engage with users that have provided their email address or some other form of first party data

#### REMARKETING



#### Video

#### Instream video

- Video ads are embedded within a video player
  - Pre-Roll
  - Mid-Roll
  - Post-Roll
- Outstream video
  - Video ads are embedded within the body of a web page

#### Instream

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#### Outstream



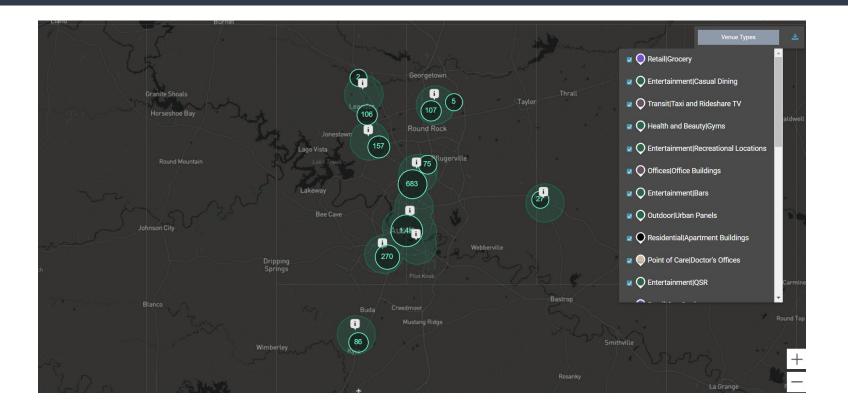
#### Native

- Native creatives match the form, feel, and function of the page that they appear on
- Generally contain:
  - Title
  - Body Text
  - Sponsor
  - Image
  - Call-to-action



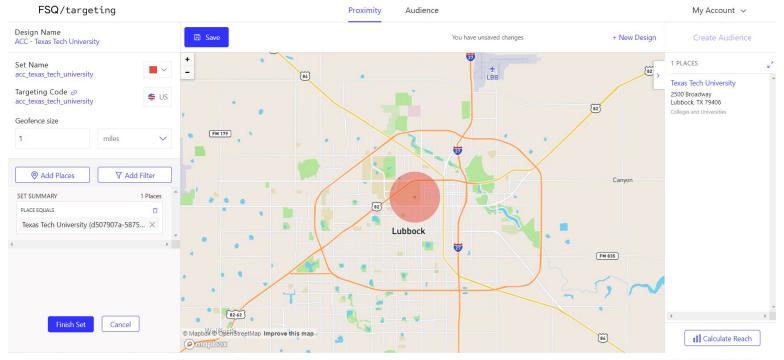
#### Digital Out Of Home (DOOH)

Serving to digital out of home screens in real time
Billboards, urban panels, TV screens, etc.



## Geofencing

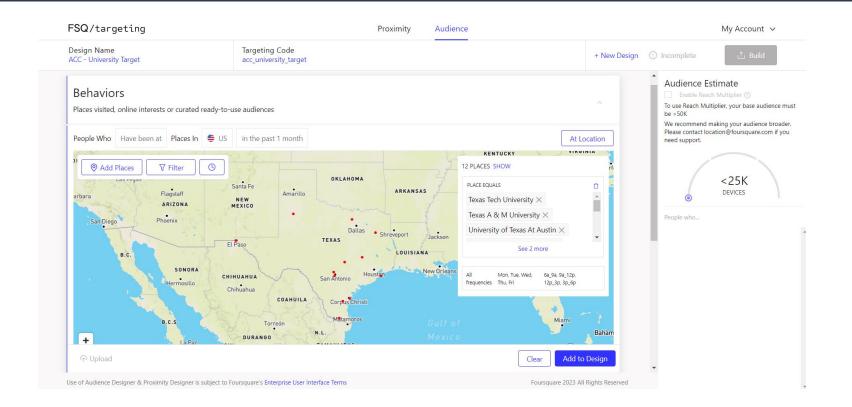
#### • Proximity target around points of interest





### Geofencing

- Audience target around points of interest
  - Target users who are frequently at locations
  - Estimated audience size must be >25k



# Audio

- Serve relevant ads to users while listening to streaming audio
- Streaming audio examples:











#### Connected TV & OTT

- Connected TV (CTV)
  - Any type of TV screen that can stream digital video, whether through a built-in Smart TV platform, dedicated streaming device, or game console

- Over-the-Top (OTT)
  - TV content accessed through the internet, without going through cable or satellite. This is not exclusive to TV, but also includes TV content delivered to desktop, tablet and mobile



# Connected TV & OTT

• Streaming service example:

sling DIRECTV stream fubo" tubi xumo philo pluto 🕲

#### Connected TV & OTT

Streaming channel examples:



Discovery









# Connected TV & OTT

• Streaming device examples





androidtv



# Brand Safety & Anti-Fraud

- Utilize brand safety and anti-fraud segments on all campaigns
  - Preventative step we take to make sure we are only serving on high-quality inventory
- Ads.txt
  - We only serve on inventory that has been ads.txt certified
  - Text file publishers and programmatic platforms can drop on their web servers to list the resellers and exchanges authorized to sell their website ad inventory
- Brand safety partners include:

DoubleVerify



#### In-Depth Reporting



• Customize reports to look and feel like your branding

High level reports we can pull:

- Analytics Report
- Buyer Geo Report
- Device Report
- Site Domain Report
- Carrier Report
- Video Analytics Report
- Audio Report